

# Uxin Reports Unaudited First Quarter of Fiscal Year 2025 Financial Results

BEIJING, Sept. 23, 2024 /PRNewswire/ -- Uxin Limited ("Uxin" or the "Company") (Nasdaq: UXIN), China's leading used car retailer, today announced its unaudited financial results for the first quarter ended June 30, 2024.

## Highlights for the Quarter Ended June 30, 2024

- **Transaction volume** was 5,605 units for the three months ended June 30, 2024, an increase of 38.1% from 4,058 units in the last quarter and an increase of 72.2% from 3,254 units in the same period last year.
- **Retail transaction volume** was 4,090 units, an increase of 30.9% from 3,124 units in the last quarter and an increase of 142.4% from 1,687 units in the same period last year.
- **Total revenues** were RMB401.2 million (US\$55.2 million) for the three months ended June 30, 2024, an increase of 25.7% from RMB319.2 million in the last quarter and an increase of 38.8% from RMB289.0 million in the same period last year.
- **Gross margin** was 6.4% for the three months ended June 30, 2024, compared with 6.6% in the last quarter and 6.1% in the same period last year.
- **Loss from operations** was RMB62.5 million (US\$8.6 million) for the three months ended June 30, 2024, compared with RMB109.8 million in the last quarter and RMB63.2 million in the same period last year.
- **Non-GAAP adjusted EBITDA**<sup>[1]</sup> was a loss of RMB33.9 million (US\$4.7 million), compared with a loss of RMB39.7 million in the last quarter and a loss of RMB46.6 million in the same period last year.

Mr. Kun Dai, Founder, Chairman and Chief Executive Officer of Uxin, commented, "We are pleased to deliver another quarter of strong performance, with retail transaction volume reaching 4,090 units, representing a 31% increase sequentially and a 142% increase year-over-year. Our vehicle turnover efficiency remains healthy, with inventory turnover days around 30. Alongside our robust sales growth, customer satisfaction has also improved, as our Net Promoter Score reached 65 during the quarter, the highest level in the industry."

Mr. Dai continued, "Our integrated online and offline model continues to demonstrate its strong competitiveness and growth potential. We have already begun expanding our inventory, and we expect sales to continue growing rapidly over the coming quarters. In addition, we are actively expanding our network of superstores, with a recent strategic partnership in Zhengzhou and ongoing discussions with several other cities. This expansion will significantly enhance Uxin's market presence in new regions, driving continued sales growth and improving overall business performance."

Mr. Feng Lin, Chief Financial Officer of Uxin, commented: "During the quarter, our retail vehicle sales revenue totaled RMB325 million, reflecting a 74% year-over-year increase, while we maintained a stable gross margin amid intense market competition. At the same time, through disciplined cost control, we reduced our adjusted EBITDA loss to RMB33.9 million, narrowing it by 27% compared to the same period last year. Our business is now on a rapid growth trajectory, and we expect our retail transaction volume for the next quarter to be in the range of 5,800 to 6,000 units, representing over 40% sequential growth. We also expect to further narrow our adjusted EBITDA loss to under RMB10 million for the next quarter and remain confident in achieving EBITDA profitability for the December quarter of 2024."

[1] This is a non-GAAP measure. We believe non-GAAP measures help investors and users of our financial information understand the effect of adjusting items on our selected reported results and provide alternate measurements of our performance, both in the current period and across periods. See our Financial Supplement, filed as Exhibit 99.1 to our Current Report on Form 6-K on September 23, 2024 with the SEC, "Unaudited Reconciliations of GAAP And Non-GAAP Results" for a reconciliation and additional information on non-GAAP measures.

## Financial Results for the Quarter Ended June 30, 2024

**Total revenues** were RMB401.2 million (US\$55.2 million) for the three months ended June 30, 2024, an increase of 25.7% from RMB319.2 million in the last quarter and an increase of 38.8% from RMB289.0 million in the same period last year. The increases were mainly due to the increase of retail vehicle sales revenue.

**Retail vehicle sales revenue** was RMB325.0 million (US\$44.7 million) for the three months ended June 30, 2024, representing an increase of 20.6% from RMB269.4 million in the last quarter and an increase of 73.9% from RMB186.8 million in the same period last year. For the three months ended June 30, 2024, retail transaction volume was 4,090 units, an increase of 30.9% from 3,124 units last quarter and an increase of 142.4% from 1,687 units in the same period last year. The increases in retail vehicle sales revenue were mainly due to the increase of retail transaction volume. By offering superior products and

services, the Company's superstores have built strong customer trust and established Uxin as the leading brand in regional markets. This further boosted the in-store customer conversion rate and improved the retail vehicle inventory turnover rate, enabling the Company to achieve higher retail transaction volumes with a relatively stable inventory size. Additionally, in response to the new car price wars and intense industry competition in the past fiscal year, the Company has significantly enhanced its pricing capabilities. By promptly adjusting prices to align with actual market demand, the Company mitigated the effects of new car price reductions and accelerated vehicle sales.

**Wholesale vehicle sales revenue** was RMB63.9 million (US\$8.8 million) for the three months ended June 30, 2024, compared with RMB39.7 million in the last quarter and RMB94.6 million in the same period last year. For the three months ended June 30, 2024, wholesale transaction volume was 1,515 units, representing an increase of 62.2% from 934 units last quarter and a decrease of 3.3% from 1,567 units in the same period last year. Wholesale vehicle sales refer to vehicles purchased by the Company from individuals that do not meet the Company's retail standards and are subsequently sold through online and offline channels. The quarter-over-quarter increase in wholesale transaction volume was a natural growth after the traditional off-season for used car sales due to the Chinese New Year last quarter. Compared with the same period last year, as the Company continued to improve its inventory capacity and reconditioning capabilities, an increased number of acquired vehicles were reconditioned to meet the Company's retail standards, rather than being sold through wholesale channels. As a result, the wholesale vehicle sales revenue declined year-over-year.

**Other revenue** was RMB12.3 million (US\$1.7 million) for the three months ended June 30, 2024, compared with RMB10.0 million in the last quarter and RMB7.6 million in the same period last year. Other revenues mainly consist of revenue from value-added services.

**Cost of revenues** was RMB375.6 million (US\$51.7 million) for the three months ended June 30, 2024, compared with RMB298.1 million in the last quarter and RMB271.4 million in the same period last year.

**Gross margin** was 6.4% for the three months ended June 30, 2024, compared with 6.6% in the last quarter and 6.1% in the same period last year. The Company's gross margin remained stable quarter-over-quarter.

**Total operating expenses** were RMB90.9 million (US\$12.5 million) for the three months ended June 30, 2024. Total operating expenses excluding the impact of share-based compensation were RMB78.9 million.

- **Sales and marketing expenses** were RMB59.4 million (US\$8.2 million) for the three months ended June 30, 2024, an increase of 16.8% from RMB50.8 million in the last quarter and an increase of 27.5% from RMB46.5 million in the same period last year. The quarter-over-quarter increase was mainly due to the increased salaries for the sales teams. Compared with the same period last year, in addition to the increased salaries for the sales teams, the year-over-year increase was also attributed to the increase in right-of-use assets depreciation expenses as a result of relocation to the Company's Hefei Superstore in September 2023.
- **General and administrative expenses** were RMB28.1 million (US\$3.9 million) for the three months ended June 30, 2024, representing a decrease of 62.7% from RMB75.3 million in the last quarter and a decrease of 15.1% from RMB33.1 million in the same period last year. The decrease was mainly due to a decrease of the share-based compensation expense. Additionally, due to the execution of a series of initiatives to realign its organizational structure and reduce the company-wide costs and expenses last quarter, salaries and benefits expenses for personnel performing general and administrative functions decreased accordingly.
- **Research and development expenses** were RMB3.4 million (US\$0.4 million) for the three months ended June 30, 2024, representing a decrease of 43.9% from RMB6.0 million in the last quarter and a decrease of 61.9% from RMB8.9 million in the same period last year. The decrease was mainly due to a decrease of the salaries and benefits expenses of employees engaged in research and development as a result of the decrease in headcount.

**Other operating income, net** was RMB2.8 million (US\$0.4 million) for the three months ended June 30, 2024, compared with RMB0.9 million for the last quarter and RMB 7.0 million in the same period last year.

**Loss from operations** was RMB62.5 million (US\$8.6 million) for the three months ended June 30, 2024, compared with RMB109.8 million for the last quarter and RMB63.2 million in the same period last year.

**Interest expenses** were RMB22.9 million (US\$3.1 million) for the three months ended June 30, 2024, representing a decrease of 4.6% from RMB24.0 million in the last quarter and an increase of 346.4% from RMB5.1 million in the same period last year. The quarter-over-quarter decrease was mainly due to the repayment of long-term borrowings in April, 2024. The year-over-year increase was mainly due to the increase of interest expenses on finance lease liabilities relating to the lease of Changfeng Superstore in September, 2023.

**Net loss from operations** was net loss of RMB49.8 million (US\$6.9 million) for the three months ended June 30, 2024, compared with net loss of RMB142.7 million for the last quarter and net loss of RMB91.6 million for the same period last year.

**Non-GAAP adjusted EBITDA** was a loss of RMB33.9 million (US\$4.7 million) for the three months ended June 30, 2024, compared with a loss of RMB39.7 million in the last quarter and a loss of RMB46.6 million in the same period last year.

## **Liquidity**

As of June 30, 2024, the Company had cash and cash equivalents of RMB17.2 million, compared to RMB23.3 million as of March 31, 2024.

The Company has incurred accumulated and recurring losses from operations, and cash outflows from operating activities. In addition, the Company's current liabilities exceeded its current assets by approximately RMB315.6 million as of June 30, 2024.

The Company's ability to continue as a going concern is dependent on management's ability to increase sales, achieve higher gross profit margin and control operating costs and expenses to reduce the cash that will be used in operating cash flows, and to enter into financing arrangements, including but not limited to renewal of the existing borrowings and obtaining new debt and equity financings. There is uncertainty regarding the implementation of these business and financing plans, which raises substantial doubt about the Company's ability to continue as a going concern. The accompanying unaudited financial information does not include any adjustment that is reflective of these uncertainties.

## **Recent Development**

On September 13, 2024, Uxin announced that it entered into a memorandum of understanding (MOU) with Pintu Beijing Information Technology Co., Ltd. (the "Investor"), an indirect wholly-owned subsidiary of Dida Inc. (HKEX: 2559), regarding a proposed investment of US\$7.5 million in Uxin. The Investor intends to subscribe for 1.54 billion Class A ordinary shares of the Company at a subscription price of US\$0.004858 per share (or US\$1.4575 per ADS).

Additionally, the Investor has extended a loan of the RMB equivalent of US\$7.5 million to Youxin (Anhui) Industrial Investment Co., Ltd., a wholly-owned subsidiary of Uxin. The proposed investment is subject to the execution of definitive agreements and the satisfaction of customary closing conditions. This strategic investment marks an important step in strengthening Uxin's financial position and supporting its future growth initiatives.

## **Business Outlook**

For the three months ending September 30, 2024, the Company expects its retail transaction volume to be within the range of 5,800 units to 6,000 units. The Company estimates that its total revenues including retail vehicle sales revenue, wholesale vehicle sales revenue and other revenue to be within the range of RMB480 million to RMB500 million. The Company expects its Non-GAAP adjusted EBITDA to be less than a loss of RMB10 million. These forecasts reflect the Company's current and preliminary views on the market and operational conditions, which are subject to changes.

## **Conference Call**

Uxin's management team will host a conference call on Monday, September 23, 2024, at 8:00 A.M. U.S. Eastern Time (8:00 P.M. Beijing/Hong Kong time on the same day) to discuss the financial results. In advance of the conference call, all participants must use the following link to complete the online registration process. Upon registering, each participant will receive access details for this conference including an event passcode, a unique access PIN, dial-in numbers, and an e-mail with detailed instructions to join the conference call.

### **Conference Call Preregistration**

<https://dpregrister.com/sreg/10192717/fd80b45d74>

A telephone replay of the call will be available after the conclusion of the conference call until September 30, 2024. The dial-in details for the replay are as follows:

U.S.:	+1 877 344 7529
International:	+1 412 317 0088
Replay PIN:	8291145

A live webcast and archive of the conference call will be available on the Investor Relations section of Uxin's website at <http://ir.xin.com>.

## **About Uxin**

Uxin is China's leading used car retailer, pioneering industry transformation with advanced production, new retail experiences, and digital empowerment. We offer high-quality and value-for-money vehicles as well as superior after-sales services through a reliable, one-stop, and hassle-free transaction experience. Under our omni-channel strategy, we are able to leverage our pioneering online platform to serve customers nationwide and establish market leadership in selected regions through offline inspection and reconditioning centers. Leveraging our extensive industry data and continuous technology innovation throughout more than ten years of operation, we have established strong used car management and operation capabilities. We are committed to upholding our customer-centric approach and driving the healthy development of the used car industry.

## **Use of Non-GAAP Financial Measures**

In evaluating the business, the Company considers and uses certain non-GAAP measures, including Adjusted EBITDA and adjusted net loss from operations per share – basic and diluted, as supplemental measures to review and assess its operating performance. The presentation of the non-GAAP financial measure is not intended to be considered in isolation or as a substitute for the financial information prepared and presented in accordance with U.S. GAAP. The Company defines Adjusted EBITDA as EBITDA excluding share-based compensation, fair value impact of the issuance of senior convertible preferred shares, foreign exchange (losses)/gains, other income/(expenses), dividend from long-term investment, net gain from extinguishment of debt. The Company defines adjusted net loss attributable to ordinary shareholders per share – basic and diluted as net loss attributable to ordinary shareholders per share excluding impact of share-based compensation, fair value impact of the issuance of senior convertible preferred shares and accretion on redeemable non-controlling interests. The Company presents the non-GAAP financial measures because they are used by the management to evaluate the operating performance and formulate business plans. The Company also believes that the use of the non-GAAP measures facilitates investors' assessment of its operating performance as this measure excludes certain finance or non-cash items that the Company does not believe directly reflect its core operations. The Company believes that excluding these items enables us to evaluate our performance period-over-period more effectively and relative to our competitors.

The non-GAAP financial measures are not defined under U.S. GAAP and are not presented in accordance with U.S. GAAP. The non-GAAP financial measures have limitations as analytical tools. One of the key limitations of using Adjusted EBITDA is that it does not reflect all items of income and expenses that affect the Company's operations. Share-based compensation, foreign exchange (losses)/gains and other income/(expenses) have been and may continue to be incurred in the business. Further, the non-GAAP measures may differ from the non-GAAP information used by other companies, including peer companies, and therefore their comparability may be limited.

The Company compensates for these limitations by reconciling the non-GAAP financial measure to the nearest U.S. GAAP performance measure, all of which should be considered when evaluating the Company's performance. The Company encourages you to review its financial information in its entirety and not rely on a single financial measure.

Reconciliations of Uxin's non-GAAP financial measures to the most comparable U.S. GAAP measure are included at the end of this press release.

## **Exchange Rate Information**

This announcement contains translations of certain RMB amounts into U.S. dollars ("US\$") at specified rates solely for the convenience of the reader, except for those transaction amounts that were actually settled in U.S. dollars. Unless otherwise stated, all translations from RMB to US\$ were made at the rate of RMB7.2672 to US\$1.00, representing the index rate as of June 28, 2024 set forth in the H.10 statistical release of the Board of Governors of the Federal Reserve System. The Company makes no representation that the RMB or US\$ amounts referred could be converted into US\$ or RMB, as the case may be, at any particular rate or at all.

## **Safe Harbor Statement**

This announcement contains forward-looking statements. These statements are made under the "safe harbor" provisions of the United States Private Securities Litigation Reform Act of 1995. These forward-looking statements can be identified by terminology such as "will," "expects," "anticipates," "future," "intends," "plans," "believes," "estimates" and similar statements. Among other things, the business outlook and quotations from management in this announcement, as well as Uxin's strategic and operational plans, contain forward-looking statements. Uxin may also make written or oral forward-looking statements in its periodic reports to the SEC, in its annual report to shareholders, in press releases and other written materials and in oral statements made by its officers, directors or employees to third parties. Statements that are not historical facts, including statements about Uxin's beliefs and expectations, are forward-looking statements. Forward-looking statements involve inherent risks and uncertainties. A number of factors could cause actual results to differ materially from those contained in any forward-looking statement, including but not limited to the following: impact of the COVID-19 pandemic, Uxin's goal and strategies; its expansion plans; its future business development, financial condition and results of operations; Uxin's expectations regarding demand for, and market acceptance of, its services; its ability to provide differentiated and superior customer experience, maintain and enhance customer trust in its platform, and assess and mitigate various risks, including credit; its expectations regarding maintaining and expanding its relationships with business partners, including financing partners; trends and competition in China's used car e-commerce industry; the laws and regulations relating to Uxin's industry; the general economic and business conditions; and assumptions underlying or related to any of the foregoing. Further information regarding these and other risks is included in Uxin's filings with the SEC. All information provided in this press release and in the attachments is as of the date of this press release, and Uxin does not undertake any obligation to update any forward-looking statement, except as required under applicable law.

**For investor and media enquiries, please contact:**

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**Uxin Limited**  
**Unaudited Consolidated Statements of Comprehensive Loss**  
**(In thousands except for number of shares and per share data)**

	For the three months ended June 30,		
	2023	2024	
	RMB	RMB	US\$
<b>Revenues</b>			
Retail vehicle sales	186,849	324,967	44,717
Wholesale vehicle sales	94,647	63,897	8,793
Others	7,526	12,320	1,695
<b>Total revenues</b>	<b>289,022</b>	<b>401,184</b>	<b>55,205</b>
Cost of revenues	(271,381)	(375,599)	(51,684)
<b>Gross profit</b>	<b>17,641</b>	<b>25,585</b>	<b>3,521</b>
<b>Operating expenses</b>			
Sales and marketing	(46,548)	(59,353)	(8,167)
General and administrative	(33,103)	(28,119)	(3,869)
Research and development	(8,861)	(3,380)	(465)
Reversal of credit losses, net	696	-	-
<b>Total operating expenses</b>	<b>(87,816)</b>	<b>(90,852)</b>	<b>(12,501)</b>
Other operating income, net	6,985	2,783	383
<b>Loss from operations</b>	<b>(63,190)</b>	<b>(62,484)</b>	<b>(8,597)</b>
Interest income	102	16	2
Interest expenses	(5,120)	(22,858)	(3,145)
Other income	2,367	633	87
Other expenses	(272)	(800)	(110)
Net gain from extinguishment of debt (i)	-	35,222	4,847
Foreign exchange (losses)/gains	(425)	479	66
Fair value impact of the issuance of senior convertible preferred shares	(36,869)	-	-
<b>Loss before income tax expense</b>	<b>(103,407)</b>	<b>(49,792)</b>	<b>(6,850)</b>
Income tax expense	(165)	(38)	(5)
Dividend from long-term investment	11,970		
<b>Net loss, net of tax</b>	<b>(91,602)</b>	<b>(49,830)</b>	<b>(6,855)</b>
Add: net loss/(profit) attribute to redeemable non-controlling interests and non-controlling interests shareholders	2	(1,641)	(226)
<b>Net loss attributable to UXIN LIMITED</b>	<b>(91,600)</b>	<b>(51,471)</b>	<b>(7,081)</b>
<b>Net loss attributable to ordinary shareholders</b>	<b>(91,600)</b>	<b>(51,471)</b>	<b>(7,081)</b>
<b>Net loss</b>	<b>(91,602)</b>	<b>(49,830)</b>	<b>(6,855)</b>

Foreign currency translation, net of tax nil	3,314	(1,216)	(167)
<b>Total comprehensive loss</b>	<b>(88,288)</b>	<b>(51,046)</b>	<b>(7,022)</b>
Add: net loss/(profit) attribute to redeemable non-controlling interests and non-controlling interests shareholders	2	(1,641)	(226)
<b>Total comprehensive loss attributable to UXIN LIMITED</b>	<b>(88,286)</b>	<b>(52,687)</b>	<b>(7,248)</b>
<b>Net loss attributable to ordinary shareholders</b>	<b>(91,600)</b>	<b>(51,471)</b>	<b>(7,081)</b>
Weighted average shares outstanding – basic	1,423,659,403	56,412,679,304	56,412,679,304
Weighted average shares outstanding – diluted	1,423,659,403	56,412,679,304	56,412,679,304
Net loss per share for ordinary shareholders, basic	(0.06)	-	-
Net loss per share for ordinary shareholders, diluted	(0.06)	-	-

(i) Please refer to Note (i) in the Unaudited Consolidated Balance Sheets for details of the transaction.

**Uxin Limited**  
**Unaudited Consolidated Balance Sheets**  
(In thousands except for number of shares and per share data)

	As of March 31,	As of June 30,	
	2024	2024	
	RMB	RMB	US\$
<b>ASSETS</b>			
<b>Current assets</b>			
Cash and cash equivalents	23,339	17,162	2,362
Restricted cash	594	744	102
Accounts receivable, net	2,089	3,104	427
Loans recognized as a result of payments under guarantees, net of provision for credit losses of RMB7,995 and RMB7,995 as of March 31, 2024 and June 30, 2024, respectively	-	-	-
Other receivables, net of provision for credit losses of RMB22,739 and RMB22,739 as of March 31, 2024 and June 30, 2024, respectively	18,080	25,592	3,522
Inventory, net	110,494	143,356	19,726
Prepaid expenses and other current assets	71,787	72,106	9,922
<b>Total current assets</b>	<b>226,383</b>	<b>262,064</b>	<b>36,061</b>
<b>Non-current assets</b>			
Property, equipment and software, net	74,243	70,095	9,645
Long-term investments (i)	279,300	-	-
Other non-current assets	268	107	15
Finance lease right-of-use assets, net	1,339,537	1,332,768	183,395
Operating lease right-of-use assets, net	168,418	164,347	22,614
<b>Total non-current assets</b>	<b>1,861,766</b>	<b>1,567,317</b>	<b>215,669</b>

<b>Total assets</b>	<b>2,088,149</b>	<b>1,829,381</b>	<b>251,730</b>
<b>LIABILITIES, MEZZANINE EQUITY AND SHAREHOLDERS' DEFICIT</b>			
<b>Current liabilities</b>			
Accounts payable	80,745	83,970	11,555
Other payables and other current liabilities	370,802	315,535	43,418
Current portion of operating lease liabilities	12,310	11,047	1,520
Current portion of finance lease liabilities	51,160	51,984	7,153
Short-term borrowing from third parties	71,181	105,584	14,529
Short-term borrowing from related party	7,000	9,500	1,307
Current portion of long-term debt (i)	291,950	-	-
<b>Total current liabilities</b>	<b>885,148</b>	<b>577,620</b>	<b>79,482</b>
<b>Non-current liabilities</b>			
Consideration payable to WeBank (ii)	-	41,947	5,772
Finance lease liabilities	1,191,246	1,210,420	166,559
Operating lease liabilities	154,846	153,171	21,077
<b>Total non-current liabilities</b>	<b>1,346,092</b>	<b>1,405,538</b>	<b>193,408</b>
<b>Total liabilities</b>	<b>2,231,240</b>	<b>1,983,158</b>	<b>272,890</b>
<b>Mezzanine equity</b>			
Redeemable non-controlling interests	149,991	151,641	20,866
<b>Total Mezzanine equity</b>	<b>149,991</b>	<b>151,641</b>	<b>20,866</b>
<b>Shareholders' deficit</b>			
Ordinary shares	39,806	39,807	5,478
Additional paid-in capital	18,928,837	18,942,103	2,606,521
Subscription receivable from shareholders	(107,879)	(80,786)	(11,117)
Accumulated other comprehensive income	225,090	223,874	30,806
Accumulated deficit	(19,378,705)	(19,430,176)	(2,673,681)
<b>Total Uxin's shareholders' deficit</b>	<b>(292,851)</b>	<b>(305,178)</b>	<b>(41,993)</b>
Non-controlling interests	(231)	(240)	(33)
<b>Total shareholders' deficit</b>	<b>(293,082)</b>	<b>(305,418)</b>	<b>(42,026)</b>
<b>Total liabilities, mezzanine equity and shareholders' deficit</b>	<b>2,088,149</b>	<b>1,829,381</b>	<b>251,730</b>

(i) Long-term borrowing outstanding as of March 31, 2024 was pledged with the equity interest the Group holds in an investment. The long-term borrowing will be due in December 2024. In December 2023, the Group entered into a supplementary agreement with the borrower, mutually agreed that if the Group successfully disposes the investment pledged and pays the borrower cash proceeds of RMB240.0 million, the remaining principal and interests will be waived. In conjunction with the sale of investment transaction, the Group also entered into a financial advisory agreement and a supplement agreement in which the Group will incur the advisory expense of RMB36.9 million upon the successful completion of the sale of investment. However, if the sale of investment transaction fails, the Group is still obligated to repay all the principal and interests under the original borrowing agreement. Given the uncertainty of the sale of investment, the Group did not account for the extinguishment of the borrowing as a result of a troubled debt restructuring until the completion of the sale of investment and settlement of the borrowing in April 2024. As of the settlement date, the investment was disposed at a consideration of RMB271.3 million, whereas the Group still entitled a cash dividend of RMB8.0 million from the investee that was subsequently received in July 2024. Accordingly, the Group derecognized the investment with a carrying value of RMB279.3 million with no gains/losses from the disposal recognized. Concurrently, the Group also repaid the borrower RMB240.0 million and incurred the advisory expense of RMB36.9 million. Accordingly, the Group recognized the net gain from extinguishment of debt amounting to RMB35.2 million, which is the difference between the total amount of borrowing of RMB312.1 million derecognized (including principal of RMB292.0 million and interests of RMB20.1 million) and the aggregate amount of RMB240.0 million repaid and the advisory expense of RMB36.9 million.

(ii) On June 21, 2024, the Company entered into another supplemental agreement with WeBank which revised and extended the repayment schedule of RMB30.0 million each due on June 30, 2024 and December 31, 2024 respectively to the monthly repayments of RMB2.5 million for each month from December 2024 to November 2026. As a result of this modification, the Group classified the payables to WeBank amounting to RMB41.9 million repayable after twelve months from June 30, 2024 as "Consideration payable to WeBank" in non-current liabilities.

\* Share-based compensation charges included are as follows:

	For the three months ended June 30,		
	2023	2024	
	RMB	RMB	US\$
Sales and marketing	332	136	19
General and administrative	9,425	11,784	1,622
Research and development	394	128	18

**Uxin Limited**  
**Unaudited Reconciliations of GAAP And Non-GAAP Results**  
(In thousands except for number of shares and per share data)

	For the three months ended June 30,		
	2023	2024	
	RMB	RMB	US\$
<b>Net loss, net of tax</b>	<b>(91,602)</b>	<b>(49,830)</b>	<b>(6,855)</b>
<b>Add: Income tax expense</b>	<b>165</b>	<b>38</b>	<b>5</b>
<b>Interest income</b>	<b>(102)</b>	<b>(16)</b>	<b>(2)</b>
<b>Interest expenses</b>	<b>5,120</b>	<b>22,858</b>	<b>3,145</b>
<b>Depreciation</b>	<b>6,413</b>	<b>16,577</b>	<b>2,281</b>
<b>EBITDA</b>	<b>(80,006)</b>	<b>(10,373)</b>	<b>(1,426)</b>
<b>Add: Share-based compensation expenses</b>	<b>10,151</b>	<b>12,048</b>	<b>1,659</b>

- Sales and marketing	332	136	19
- General and administrative	9,425	11,784	1,622
- Research and development	394	128	18
<b>Other income</b>	<b>(2,367)</b>	<b>(633)</b>	<b>(87)</b>
<b>Other expenses</b>	<b>272</b>	<b>800</b>	<b>110</b>
<b>Foreign exchange (losses)/gains</b>	<b>425</b>	<b>(479)</b>	<b>(66)</b>
<b>Dividend from long-term investment</b>	<b>(11,970)</b>	-	-
<b>Net gain from extinguishment of debt</b>	-	<b>(35,222)</b>	<b>(4,847)</b>
<b>Fair value impact of the issuance of senior convertible preferred shares</b>	<b>36,869</b>	-	-
<b>Non-GAAP adjusted EBITDA</b>	<b>(46,626)</b>	<b>(33,859)</b>	<b>(4,657)</b>

**For the three months ended June 30,**

	2023		2024	
	RMB	RMB	US\$	
<b>Net loss attributable to ordinary shareholders</b>	<b>(91,600)</b>	<b>(51,471)</b>	<b>(7,081)</b>	
<b>Add: Share-based compensation expenses</b>	<b>10,151</b>	<b>12,048</b>	<b>1,659</b>	
- Sales and marketing	332	136	19	
- General and administrative	9,425	11,784	1,622	
- Research and development	394	128	18	
<b>Fair value impact of the issuance of senior convertible preferred shares</b>	<b>36,869</b>	-	-	
<b>Add: accretion on redeemable non-controlling interests</b>	-	<b>1,650</b>	<b>227</b>	
<b>Non-GAAP adjusted net loss attributable to ordinary shareholders</b>	<b>(44,580)</b>	<b>(37,773)</b>	<b>(5,195)</b>	
Net loss per share for ordinary shareholders - basic	(0.06)	-	-	
Net loss per share for ordinary shareholders - diluted	(0.06)	-	-	
Non-GAAP adjusted net loss to ordinary shareholders per share - basic and diluted	(0.03)	-	-	
Weighted average shares outstanding - basic	1,423,659,403	56,412,679,304	56,412,679,304	
Weighted average shares outstanding - diluted	1,423,659,403	56,412,679,304	56,412,679,304	

Note: The conversion of Renminbi (RMB) into U.S. dollars (USD) is based on the certified exchange rate of USD1.00 = RMB7.2672 as of June 28, 2024 set forth in the H.10 statistical release of the Board of Governors of the Federal Reserve System.

SOURCE Uxin Limited

<https://ir.xin.com/2024-09-23-Uxin-Reports-Unaudited-First-Quarter-of-Fiscal-Year-2025-Financial-Results>